Behavioral Legal Studies – Cognition, Motivation, and Moral Judgment

Research Workshop of the Israel Science Foundation

Jerusalem and Ramat-Gan, June 9-12, 2014

Monday, June 9, 2014
Faculty of Law, Hebrew University, Hall 302
17:30
Chair: Doron Teichman
Greetings: Yuval Shany, Dean of the Faculty of Law, Hebrew University
Daniel Kahneman – Reflections on Psychology, Economics, and Law
Interviewing: Ilana Ritov, Eyal Zamir

Tuesday, June 10, 2014
Beit Meirsdorf, Room 503, Mt. Scopus, Jerusalem
9:00-9:30 – Gathering
9:30-11:00 – First Session
Chair: Yaacov Schul
• Paul Slovic – Errors in the Arithmetic of Compassion: Implications for Lifesaving and Law
• David Lagadno – Spreading the Blame

11:00-11:30 – Coffee Break
11:30-13:00 – Second Session
Chair: Ilan Yaniv
• Ilana Ritov – Other-oriented Decisions: The Role of Identifiability
• Tehila Kogut – Willingness to Help and Willingness to Punish Identified and Unidentified Targets: The Role of Perceived Responsibility and Blame

13:00-14:00 – Lunch
14:00-16:30 – Third Session
Chair: Eliran Halali
• Shaul Shalvi – From Collaboration to Corruption
• Shahar Ayal (with Rachel Barkan, Francesca Gino & Dan Ariely) – Reducing Ethical Dissonance: How People Behave Unethically and Maintain a Clear Conscience (Mini-Break)
• Netta Barak-Koren (with Fiery Cushman, Chia-Jung Tsay & Max Bazerman) – Deliberating Over Moral Intuitions: The Counter-Intuitive Effects of Considering Two Moral Dilemmas at the Same Time

16:30-17:00 – Coffee Break
17:00-18:30 – Fourth Session
Chair: Michal Shur-Ofry
• Tal Zarsky (with Shmuel Becher) – Minding the Gap
• Uriel Haran – A Person-organization Discontinuity in Ethical Judgment

Wednesday, June 11, 2014
Beit Meirsdorf, Room 405, Mt. Scopus, Jerusalem
8:50-9:00 – Gathering
9:00-10:30 – First Session
Chair: Yehonatan Givati
• Omer Dekel (with Yoav Dotan) – Cognitive Bias in Government Procurement
• Amos Schurr (with Omer Dekel & Simone Moran) – Qualifying Faults: The Role of Professionalism and Accountability in Bidding Procedures

10:30-11:00 – Coffee Break
11:00-12:30 – Second Session
Chair: Assaf Hamdani
• Avishalom Tor – Law in a Behaviorally-Complex World
• Yuval Feldman – An Experimental Analysis of the Effect of Specularity on Compliance and Performance
Commentator – Maya Bar-Hillel

12:30-13:30 – Lunch
13:30-15:00 – Third Session
Chair: Keren Weinsthal-Margel
• Inbar Levy – Chronicle of a Decision Foretold: Interim Remedies and the Confirmation Bias
Commentator – Shay Lavie

15:00-15:20 – Coffee Break
15:20-16:50 – Fourth Session
Chair: Yaacov Kareev
• Ido Erev (with Alvin Roth) – Maximization, Learning and Economic Behavior
• Eyal Zamir (with Daphna Lewinsohn-Zamir & Ilana Ritov) – It’s Now or Never?
Commentator – Barak Medina

17:00 – Poster Session

Thursday, June 12, 2014
Bar-Ilan University, Faculty of Law Building (306), Hall 200, 2nd Floor
8:30-9:00 – Gathering
9:00-10:40 – First Session
Chair: Oren Perez
Greetings: Shmuel Shapira, Dean of the Faculty of Law, Bar-Ilan University
• Jeffery Rachlinski (with Andrew J. Wistrich & Chris Guthrie) – Do Judges’ Feelings about Litigants Influence Their Decisions?

Commentator – Julia Shamir
• Doron Teichman (with Yuval Feldman & Amos Schurr) – Anchoring Legal Standards: An Empirical Examination
Commentator – Yehuda Halbersberg

10:40-11:00 – Coffee Break
11:00-12:30 – Second Session
Chair: Eyal Pe'er
• Alon Harel (with Yuval Procaccia & Ilana Ritov) – Bargaining in the Shadow of Employment Law: An Experimental Study
Commentator – Lilach Luz
• Adi Ayal – Networks of Addiction: Mediating Institutions and Consumer Choice

12:30-13:30 – Lunch
13:30-16:30 – Third Session
Chair: Shai Stern
• David Hoffman (with Tess Wilkinson-Ryan) – Intuitions About Contract Formation
Commentator – Adi Libson
• Zev Eigen – An Experimental Test of the Effectiveness of Terms & Conditions (mini-break)
• Moran Ofr (with Yegev Menberman and Zvi Winer) – How Homeowners Choose between Fixed and Adjustable Rate Mortgages?
16:00-16:30 – Coffee Break
16:30-18:00 – Fourth Session
Chair: Ruth Halperin-Kaddari
• Ronen Perry (with Oren Gazal-Ayal and Chen Toboul) – Biases in Perception of Judgments
• Tamar Krichelli-Katzen (with Tal Regev) – Women and Men in Product Markets: Evidence from eBay

For more information, please visit our website at http://law.biu.ac.il/calendar.php?act=event&event_id=4035&gclid=MIWb1p6j1zO

For events at the Hebrew University (9-11/6)
Please confirm participation in advance at elsc-venues@gmail.com
Entrance to campus: By car – please present ID and this invitation at the Humanities Gate; Pedestrians – please present ID and this invitation at any pedestrian gate.

For events at Bar Ilan University (12/6)
Please confirm participation in advance at events@lawmail.biu.ac.il

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